

2022

Position: Country Manager in Zimbabwe**Location: Harare, Zimbabwe****Job Description:**

As part of the expansion strategy to implement solar light distribution projects and programmes in Zimbabwe, Namene Solar is currently seeking a full-time Country Manager based in Harare. This is an exciting opportunity to work within an innovative global team and be directly responsible for planning, executing, and managing the overall operations of Namene Solar in Zimbabwe.

The successful applicant will oversee the execution of the company's growth strategy in the country, focusing on the large-scale distribution of solar lights across the country. The Country Manager shall be responsible to build a team structure that facilitates the expansion of operations, ensure team performance, profitability and customer satisfaction.

This Country Manager will report directly to the Director of Climate Projects of Namene Solar in the UK.

Role and responsibilities**General Country Management:**

- Planning and supervising the distribution of lights to customers across the country
- Overseeing the implementation of the Gold Standard carbon project, including solar lights, distribution, monitoring, and reporting to the required standard levels
- Managing the country office budgets and prepare and update sales and distribution forecasts
- Defining and implement key performance indicators of the country office operations
- Ensuring all operations are carried on in a timely, cost-effective way
- Ensuring the organisation's processes remain legally compliant and in adherence with the headquarter's company policies
- Reporting in a timely and effective manner to headquarters the country operations

Sales and partnerships:

- Identifying and securing sales opportunities for the company in Zimbabwe
- Establishing partnerships with companies or organisations that could support or complement the distribution of solar lights under the carbon project and other distribution initiatives.

Skills and Experience

Minimum 10 years full-time working experience in Zimbabwe, with 5 years in a management position or leadership role, ideally in areas related to logistics, fast moving consuming goods, energy or sustainability. Working for a multinational company an advantage

MANAGEMENT SKILLS

- Able to multi-task and manage several initiatives and tasks at once, with capacity to work under pressure to deliver on time and quality.
- Budget management, budget preparation, reporting to line manager and headquarters.
- Knowledge of organisational effectiveness and operations management
- Familiarity with business and financial principles
- Excellent communication skills
- Leadership ability and outstanding organisational skills

ANALYTICAL SKILLS

- Problem solver and highly adaptive to the local context and project circumstances
- Data quality control and quality assurance for monitoring
- Strong skills in Microsoft Suite

Additional skills

- Excellent communication skills in English. Other local language(s) in Zimbabwe are an advantage
- Team player, able to delegate and to share tasks and responsibilities within a team
- Active listener, customer oriented and able to improve processes and services provided to clients and partners

Remuneration

Based on candidates' experience, skills and location.

Why join the Namene Solar Team?

Namene Solar delivers solar power without limit. We want to bring everyone, everywhere access to clean, modern energy by connecting people to the sun to power their lives.

We know that solar is the right thing for people and for the planet. That's why we are working together as a team to reach our goal of bringing truly sustainable, affordable solar light and power wherever it is needed. At Namene Solar, we are a fast-growing team that takes a collaborative approach to business. We give our team members the opportunity to shine and make their mark both in the company, and the rapidly growing sector.

Company culture

As a remote-first company we work in a trust-based environment that gives our team members flexibility, responsibility, and accountability in their work.

We are a supportive and welcoming team that respects everyone's unique skills and experiences and values diversity and inclusivity in our work environment.

Apply now:

Please send your CV and motivation letter to Climate@namenensolar.com

Subject: Zimbabwe Country Manager